

New York Life Insurance Company
51 Madison Avenue, New York, NY 10010



FOR IMMEDIATE RELEASE

Contact: Hannah Barlows
913-661-7202

Galen Dody named Agent of the Year by Greater Kansas City New York Life Office

February 11, 2016 – Galen Dody, Financial Services Professional and Agent with New York Life Insurance Company’s Greater Kansas City General Office has been named Agent of the Year for exceptional sales performance. Galen is also a Registered Representative for NYLIFE Securities LLC (member FINRA/SIPC), a Licensed Insurance Agency 125 S WASHINGTON CLINTON, MO 64735. His headquarter is the Greater Kansas City General Office. Galen works from his local New York Life office in Clinton, Missouri.

Mr. Dody has been a New York Life agent since 1986. He is a Financial Advisor of Eagle Strategies LLC (a Registered Investment Adviser) who offers his clients comprehensive services including estate and retirement planning, college planning, managing costs for extended periods of care and lifetime income strategies. This year, he also received the 2015 Mutual Fund Leader award. Managing Partner Troy Braswell presented these awards to Agent Dody during the Annual Business Kick-off Meeting at Loch Lloyd Country Club.

Over the last thirty years Mr. Dody has earned countless distinctions and awards in business, but his joy is in helping people. Galen believes in treating clients like family. He runs an office where honesty and integrity are of utmost importance, and Galen always looks out for the best

interest of his clients. Over the last several years, he has developed the estate planning side of the business considerably. Galen works with clients in multiple states and has established himself as an expert among large, multi-generational family farms.

Galen and his wife, Julie, live in Clinton and have two children and four grandchildren. In the Clinton community, you'll find Galen teaching Sunday school and serving as a deacon at First Baptist Church, serving on advisory boards of Truman Lake Community Foundation and KMOS-TV, and supporting community and school programs.

New York Life Insurance Company, a *Fortune* 100 company founded in 1845, is the largest mutual life insurance company in the United States* and one of the largest life insurers in the world. New York Life has the highest possible financial strength ratings currently awarded to any life insurer from all four of the major credit rating agencies: A.M. Best (A++), Fitch (AAA), Moody's Investors Service (Aaa), Standard & Poor's (AA+).** Headquartered in New York City, New York Life's family of companies offers life insurance, retirement income, investments and long-term care insurance. New York Life Investments*** provides institutional asset management. Other New York Life affiliates provide an array of securities products and services, as well as retail mutual funds.

Please visit New York Life's Web site at www.newyorklife.com for more information.

* Based on revenue as reported by "Fortune 500, ranked within Industries, Insurance: Life, Health (Mutual)," *Fortune* magazine, June 15, 2015. See <http://fortune.com/fortune500/>.

** Individual independent rating agency commentary as of 8/11/15.

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